

The logo consists of a circular globe with a grid pattern, overlaid with the text 'Green Office' in a large, white, serif font and 'PARTNER' in a smaller, white, sans-serif font below it. The background of the entire page is a composite of green geometric shapes and a cityscape photograph of Chicago at dusk, with the Willis Tower prominently visible.

Green Office
PARTNER

Green Office Partner

Date of establishment January 2012

Headquartered in Chicago, with satellite offices in Los Angeles and Kansas City, Green Office Partner is a national boutique provider of managed print services, intelligent process automation and document management consulting.

Our team specializes in multi-location enterprise environments for national and regional organizations, offering a single platform and point of contact to manage all document workflow needs.



Our Partners

Xerox Platinum Master Elite

We've partnered with Xerox to provide clients with award-winning service and industry-leading technology.

From the Xerox Versalink C600 to the IGEN 5 Press, Xerox can cater to small-medium businesses to enterprise customers alike.

Xerox ConnectKey streamlines your print while keeping costs low, with features like single-touch scanning, data security and mobile print support.



Accreditations

Master Elite
Managed Print Services
Authorized Service Provider
Marketing & Demand
Generation

HP Print Solutions Partner

We're proud offer HP's diverse line of multifunction copiers and printers.

HP offers reliable, flexible solutions for businesses of varying print loads. HP print devices can help your business maximize efficiency and streamline document workflow.

In addition to Xerox and HP, we also offer products and solutions from Canon, Zebra, Epson, and many others.



Additional Partners

Green Office Partner works with a handful of other trusted vendors to provide a diverse suite of available options to our clients.

We offer products and solutions from Canon, Zebra, Epson, and many others.



Types of Solutions

The Green Office Partner Solutions Team will partner with your organization to streamline workflow and develop strategies to capture, manage, deliver and secure information within your company.



Workflow Analysis and Special Solutions

Green Office Partner has an innovative way of reviewing company processes and improving them where applicable. We evaluate each task, identify bottlenecks, eliminate unnecessary steps, and automate where necessary. This makes workflow processes more efficient, cutting down on errors, time functions and ultimately saving your organization money.



Full Document Management

Our team will help you take your paper-based processes and convert them into automated workflows that minimize manual processes and improve employee productivity. We will perform an in-depth assessment of your company's workflow to identify possible solutions to integrate into your processes.



Document Routing

Green Office Partner offers the ability to scan a volume of documents and separate them based on a fixed number, a unique word, barcode, etc. This will eliminate repetitive tasks, catch errors and automatically route the document appropriately. Document Routing is a stand-alone solution that will complement any existing document management solution.



Print Management

Green Office Partner will provide your organization with centralized technology to monitor, report, manage and control your printer fleet. This will reduce cost, user management and waste.



Multifunction Printer Apps

Apps are a gateway to new possibilities of increased productivity and efficiencies for your team. Integrate your existing programs with your Xerox Multifunction MFP through Green Office Partner award-winning Apps suite portfolio.



Fax Solutions

We offer digital fax solutions that help your organization convert and send documents quickly and securely from any PC or Mobile device.



Our Process

How it works

Our Managed Print Services program is an all-inclusive, boutique print service.

We take each step in our process very seriously to help give you the highest level of service possible. We'll walk you through our onboarding process from start to finish.



1. Goal Setting

Our clients have different needs and expectations from their managed print service.

Our first step in our print assessment is understanding what you're looking to accomplish with us.

Is your goal to lower costs, maximize print efficiency, lower paper usage, or some combination of these three?

Aligning with your goals will tailor our print assessment and create a more focused service experience.



2. Fact Finding

Once we've established the goals behind our print assessment, we will begin studying your organization from top to bottom.

We install PrintFleet software to your print devices in order to track your devices' outputs and performance.

We will also review your current print agreement, invoices, and a floor plan of your business location. Using our findings, we will guide your business on a path to meet your established print goals.



3. Walkthrough

For medium and large-sized businesses, your assigned account agent will perform an onsite walkthrough of your office. The walkthrough allows us to fill in the gaps that floor plans and performance tracking may not be able to.

We also use the walkthrough to connect with key contacts in your organization to ensure our print service is optimized for both leadership and for device users.



4. Total Cost of Ownership

Using the information we've gathered from the initial fact-finding and the walk-through, we will present you with a summary of all print-related expenses you are currently paying for. We use this meeting to educate you on costs and to discover any expenses we may have missed.



5. The Proposal

Based on your goals and the print assessment, our experts will offer recommendations on new equipment and services for your business.

We propose which of your old machines should be replaced and which new machines you should purchase to improve your print infrastructure.



6. Contracts and Onboarding

After the initial proposal, we will present you with a contract and make changes if necessary, ensuring all parties involved are satisfied.

Once the contract is finalized and signed, we proceed with the onboarding process, scheduling equipment delivery and employee training.



7. Installation and Training

We arrive onsite to remove under-performing equipment, moving old devices to safe location and replacing them with our new equipment.

Our experts will install your new print equipment and train your team on how to use each device.

We'll also provide your team with resources for when future maintenance is required.



8. Follow-ups + Moving Forward

Following installation and training, we check in with you to ensure the onboarding was successful. We also ask for feedback for future quality assurance.

Afterwards, we will conduct quarterly business reviews, customer success manager visits, QBRs and preventive visits to ensure your needs are always being met.

We use these meetings to make future product recommendations when necessary. Businesses are constantly evolving, and your print needs next year may not be the same as they are right now.

What sets us apart?

■ Customer Advocate

We'll be with you every step of the way, educating your team on print and ensuring your needs are being met.

When your team has any concerns regarding your print service, your assigned account manager will be available to answer all print-related questions they may have. These are qualified experts that know your business and can make recommendations on how to get the most out of your print.

■ Active Monitoring

Using special software, we monitor all devices for errors, paper jams and required maintenance.

Based on our findings, we send weekly notices to our clients when actions are needed. And when devices are not meeting your needs, we will make recommendations on potential replacement devices that would help you maximize your organization's efficiency.

■ Repair Service Triage

We ensure your service requests never fall through the cracks. If your device stops working properly, you can call your account agent directly to troubleshoot your issue.

If onsite support is needed, you'll never have to wait on hold with a call center. Your account agent will schedule technicians as needed, and our 4-24 hour service-level agreement guarantees a short waiting period.

We partner with some of the largest manufacturers in the country, like Xerox and HP, who help us provide onsite print support anywhere in the US.

■ Loaner Program

While we can't always control the supply chain of print equipment, we can ensure that your print needs will always be taken care of.

If your machine is non-operational and necessary replacement parts are on backorder, we provide nationwide delivery for loaner machines within 24-48 hours. That way, your business won't miss a step while you're waiting for your device's replacement parts.

**We provide the major manufacturer experience
without the major manufacturer hassle**

Certifications & Awards

Ranked #1 Best Place to Work by Crain's Chicago Business

In the fall of 2023, Green Office Partner ranked #1 on Crain's 100 Best Places to Work in Chicago.

Crain's Business selects companies based on factors like compensation, benefits, work culture, office perks and pandemic accommodations. In a city of over 10,000 registered businesses, we made the top of their list.

Receiving this award was the ultimate honor, and we will continue seeking new ways to make Green Office Partner a supportive and welcoming work environment for everyone. We've always believed that happier employees make happier customers

Inc. 5000 List for 2023

In August 2023, Inc. Magazine revealed that Green Office Partner ranked on its annual Inc. 5000 list, the most prestigious ranking of the nation's fastest-growing private companies. This was our third year making the list, and we couldn't be prouder.

The list represents a unique look at the most successful companies within the American economy's most dynamic segment.

Our boutique customer experience approach to managed print services, intelligent process automation, and document management consulting, fueled by our incredible team and company culture, has continued to produce year-over-year organic growth and genuine partnerships with our wonderful clients.

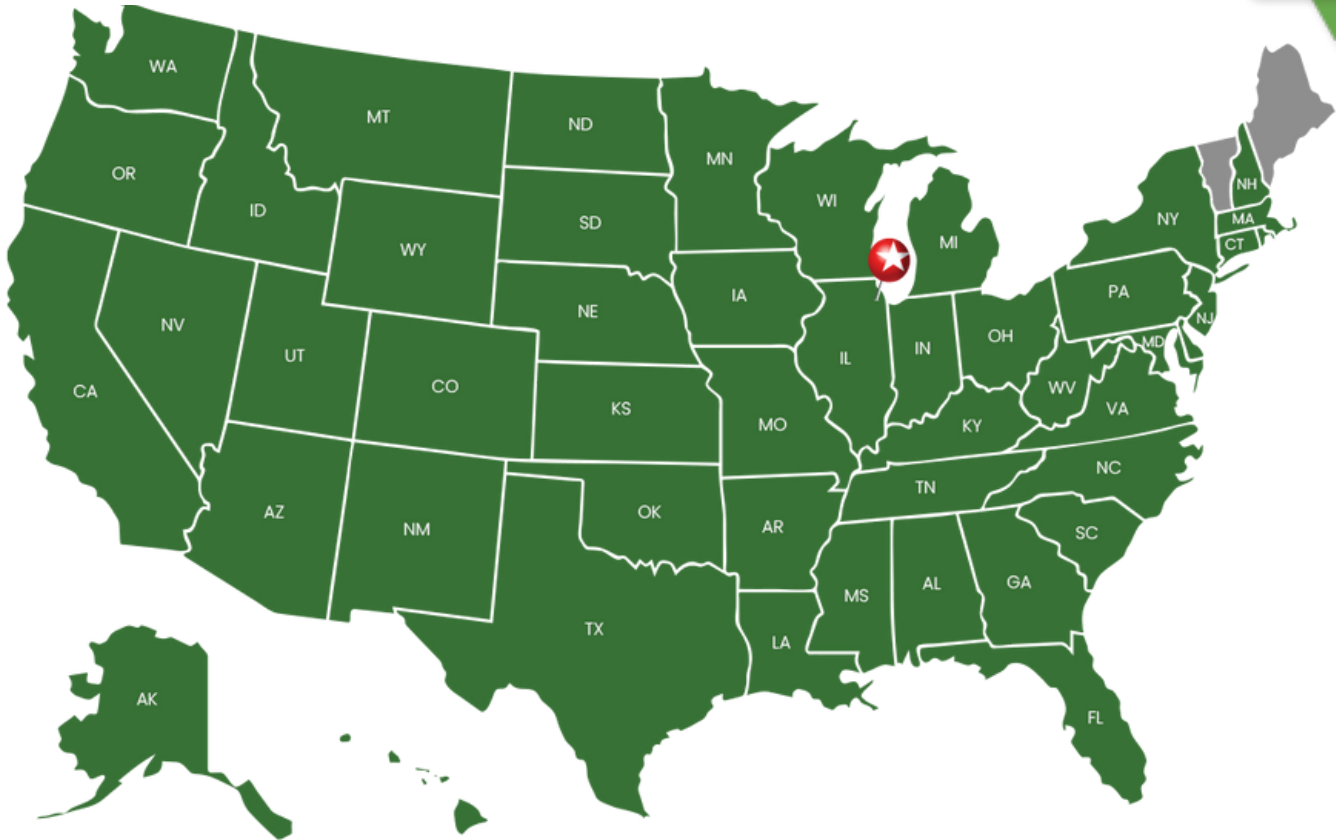
ENX Elite Dealer 2022

In November 2022, ENX Magazine selected Green Office Partner for its 2022 Elite Dealer Award. According to ENX, we are considered "elite" for our investment in inbound marketing, our major business deals of this year, our excellent customer satisfaction and our overall revenue growth.

ENX also recognized Green Office Partner for our contributions to charity. Our generous employees volunteered to help a national healthcare client provide COVID-19 vaccinations to over 2,000 people in economically disadvantaged areas of Chicago. We also sponsored a golf outing that raised hundreds of thousands of dollars for an economically disadvantaged school.



Green Office Partner Client Locations



Corporate Headquarters



States with Current Clients



States with Prospective Clients

PrintReleaf Program



printreleaf™

Since joining the PrintReleaf Program in June 2015, Green Office Partner customers have collectively off set the equivalent of 269M total standard pages of paper consumption by reforesting 32,368 standard trees.



269,719,888

STANDARD PAGES OFFSET



32,368

STANDARD TREES REFORESTED

Testimonials

“ We can focus more on IT issues, user needs and application solutions now that Green Office Partner has reduced our costs and is managing our printer fleet.

Paul Fedel

Divisional IT Director, Fletcher Jones

We Service 40 Locations Across 4 States



“ I used to have an IT guy running around all the time fixing printers and calling in service techs who would maybe show up and maybe not show up. That just doesn't happen anymore. I can't remember the last time I had a printer in the office that didn't work, it's just a non-issue.

Jason Scher

Chief Operating Officer, Vosges

We Service 11 Locations Across 3 States



“ Green Office Partner has always been incredibly responsive to everything we've needed. They do everything they possibly can to ensure our success. They're an absolutely fantastic partner and one that I'm incredibly happy to have.

Jason Bressler

Chief Technology Officer, United Wholesale Mortgage

We Service 3 Locations Across Michigan



“ Green Office Partner has been a vital partner for us here at Oak Street, where we are constantly opening up healthcare clinics.

They have streamlined our process to help train our clinicians, our doctors, and the rest of our staff. Whenever we have issues, they are on it. We don't have to worry about it, and we don't have to send our team out anymore.

Erin Wietrzykowski

Senior Manager at Oak Street Health

We Service 223 Locations Across 25 States





Leadership



Todd Gallagher
CEO/Founder



Chris Gallagher
*Vice President of Business
Development/Founder*



Gerald Toumayan
*Chief Operating Officer/Vice
President of Marketing*



Brad Haun
*Chief Technology
Officer*



DeAndre Hodo
*Chief Information Officer/
Vice President of Service*



Doug Folger
Vice President of Sales



Mitch Kranitz
*Vice President of
Channel*

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