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Ways to Transition to Green Office Partner

When onboarding new clients, we've found that many of them are tied to long-term print agreements, some lasting up to five years. Luckily, we have many flexible options for how we can onboard and enroll your company into our managed print services program, **even if you've already committed to another print vendor.**

Our approach allows us to **initiate the transition process** at any stage of the contract life cycle. Whether you've just entered an agreement, or you just finished one, we have flexible options to help transition you to our managed print services program.

Refreshes

If you are at the end of your current print agreement, we can smoothly transition you into an agreement with Green Office Partner, offering our in-house Managed Print Services (MPS) with our collection of industry-leading equipment from Xerox and HP.

Early Contract Termination

In some cases, we can help you make an early switch from your current print vendor. We'll take care of settling your existing lease and create a new agreement with Green Office Partner, making the transition smooth and stress-free.

Add-ons

You don't have to wait until your current contract ends to start working with Green Office Partner. You can purchase new equipment and services from us now, and when your agreement wraps up, we'll seamlessly transition your entire print fleet to our MPS program.

Service Non-Contracted Units

If you are satisfied with your printing equipment but would no longer like to manage and support them in-house, we can help. For these cases, we can onboard you under our MPS package and eventually provide new equipment when appropriate.

Change of Service

Even if you are locked into a lease agreement on your printing equipment, you may still have the option of changing service providers. In these cases, Green Office Partner can assist you with ending your current service agreement, adopt your existing devices, and provide our own managed print services.

Service Relationship Management

If you are tired of juggling multiple MPS vendors, Green Office Partner is ready to manage your existing relationships until your contracts expire. We'll handle all service tickets with your existing vendors, eliminating the stress of tracking multiple support numbers. When issues arise, you'll call us, and we'll submit and track support tickets for you. As your contracts expire, we'll gradually transition your entire fleet under our MPS package.