

WHAT WE NEED FROM YOU:



Existing Contract

Once we review your prior MPS contract, our team will have a baseline understanding of your current print costs.



DCA Installed

Our data collection agent (DCA) tracks your devices' usage and performance, allowing us to better understand your printing needs.



Access to Signer

We need to have contact with the decision maker who will ultimately be signing the MPS contract.



Walkthrough of Office

Visiting your facility offers us the chance to fill in any gaps in the information we may have missed in the paperwork. It also gives us the opportunity to meet with your key account members to discover additional print pain points.



The only investment we need from you is six hours of your time. In return, we can increase your office's efficiency, decrease your company spending, and make a significant impact on your bottom line.

BENEFITS OF MPS



Boosts productivity



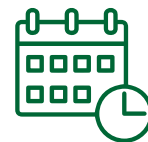
Frees up resources



Enables predictable budgeting



Allows hardware consolidation



Offers a long-term solution



WHY GET A PRINT ASSESSMENT WITH GREEN OFFICE PARTNER?

We create a customized and focused managed print service experience for each of our clients, and we start by learning what your goals are. Here are the most common objectives our clients have for initiating a print assessment.



Increase Productivity

Make printing easier and faster for your office.



Decrease Cost

Lower your cost per click (CPC), and pay only for what you use.



Improve Environmental Impact

Reduce your office's carbon footprint.



Unburden IT Staff

Relieve your IT staff from troubleshooting copiers, allowing them to focus on higher-priority tasks.

HOW OUR ASSESSMENT WORKS

When you work with Green Office Partner, we perform a white-glove, all-inclusive assessment of your company's print-related needs. We'll walk you through our process from start to finish.

1. Meet the Team & Set Goals

We meet with your management team to understand your goals. What are your primary objectives for this assessment?

2. Document Objectives & Challenges

Once we identify your goals, we speak with your team to discover the obstacles that are stopping you from achieving success. Based on our findings, we create an action plan with strategic solutions to help you achieve your print objectives.

3. Present Total Cost of Ownership

After reviewing your current print agreement, past invoices, print usage, and the information obtained by our data collection agent (DCA), our experts calculate your current total cost of ownership (TCO). We break down all fees you currently pay for leasing, print usage for color and mono, and any hidden costs.

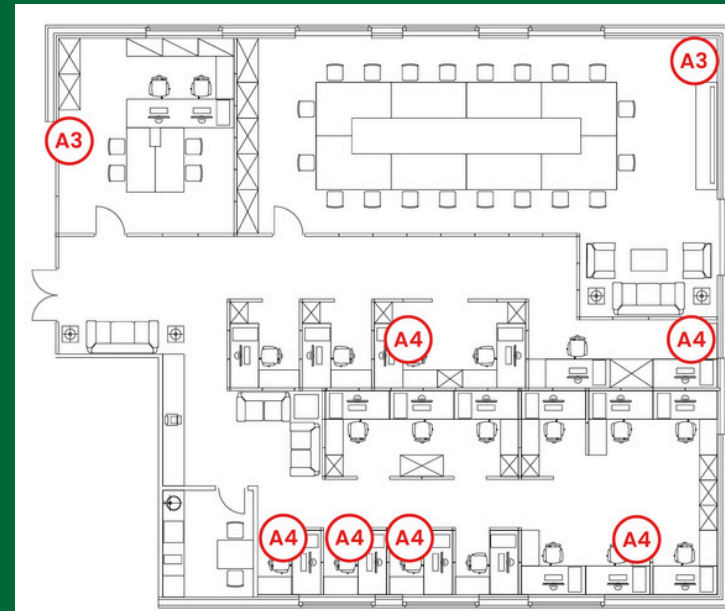
Category	Total Units	Mono Volume	Color Volume	TCO	Average CPP
Copier B&W	1	17,270	0	\$1,300.00	\$0.0752
Copier Color	3	9,242	4,397	\$2,905.42	\$0.2130
Fax Machine	1	330	0	\$10.46	\$0.0317
MFP - B&W Laser	23	20,820	0	\$857.20	\$0.0412
MFP - B&W Color Laser	1	125	390	\$96.90	\$0.1881

4. Propose Solution

Based on our extensive fact-finding and collaboration with your team, we propose document workflow solutions to improve your office's printing environment.

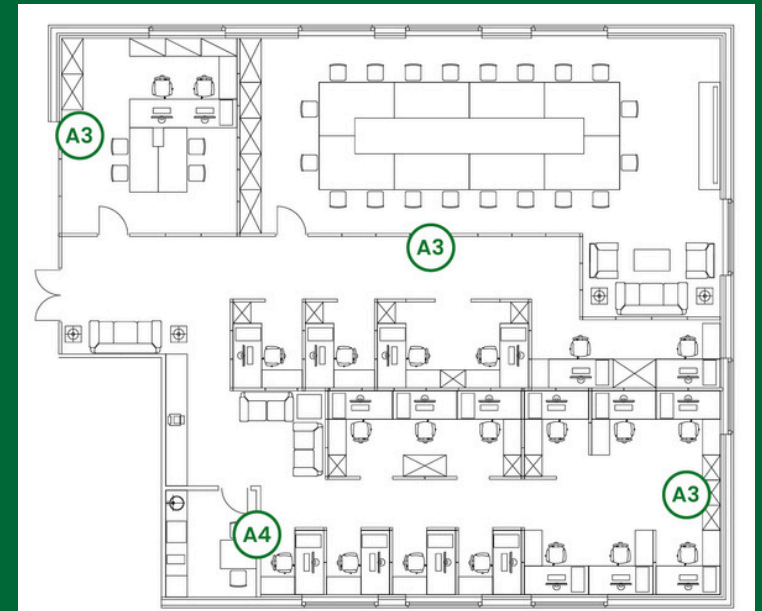
5. Review MPS Benefits & Move Forward

We review all of the benefits of managed print services (MPS) and adjust our proposal as needed. Once we reach an agreement on solutions to implement, we move forward with drafting a contract and proceed with the rest of our onboarding process.



Before Managed Print Services

- Offices cluttered with unnecessary devices
- Office depends on outdated, unreliable, inefficient technology
- Copiers are different makes and models, leading to a tedious support process
- IT staff saddled with support tickets



After Managed Print Services

- Devices with poor performance replaced
- Less copiers to clutter limited office space
- Standardized, easy to manage fleet
- Reduced printing cost, maximized efficiency
- Dedicated print support call center