

# Print & Paperless Made Simple— Thanks to Our Partnership

Green Office Partner is a premier provider of managed print services and paperless solutions across the United States and Canada. By working together, we deliver a collaborative service structure to provide the best support possible.



## Green Office Partner's Services and Solutions Include the Following:

### Managed Print Services

Green Office Partner provides centralized technology to monitor, report, and control your print fleet, reducing cost, downtime, and waste.

### Document Routing

Green Office Partner offers the ability to scan large volumes of documents and categorize them automatically.

### Fax Solutions

Our partner offers digital fax solutions that help your organization convert and send documents quickly and securely from any PC or mobile device.

### Multifunction Printer Apps

Printer apps integrate with your existing processes to generate new possibilities of productivity and efficiencies for your team.

### Full Document Management

Our partner will take your paper-based processes and convert them into automated workflows that minimize manual processes and improve employee productivity.

### Workflow Analysis and Special Solutions

Green Office Partner will examine your current workflows and identify ways we can improve efficiency through automation.

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## Reasons

Why Your MSP & Print Teams  
Should Work Together, and  
How It Benefits You



When your Managed IT Provider and Green Office Partner join forces, the result is a smarter, more efficient, and more secure workplace. We collaborate to deliver exceptional service with fast and reliable service ticket resolution.

Here are five ways how, together, we deliver peace of mind—and real value—for your organization:

- ✓ **Security and Compliance**  
Protect sensitive data by combining Green Office Partner's secure print solutions with your MSP's encrypted networks and access controls.
- ✓ **Holistic Technology Strategy**  
Together, Green Office Partner and your MSP provide a seamless, integrated tech environment by aligning print, infrastructure, and data management strategies.
- ✓ **Reduced Operational Downtime**  
Coordinated IT and print teams ensure technical issues—like offline printers after updates—are quickly resolved, minimizing disruptions and boosting productivity.
- ✓ **Scalability and Future-Proofing**  
With nationwide support and joint collaboration, your business can easily scale, adopt new technologies, and expand into new regions without tech bottlenecks.
- ✓ **Improved User Experience**  
Unified support from Green Office Partner and your MSP means faster resolutions, smoother tech rollouts, and a better day-to-day experience for your staff.

## Green Office Partner follows a structured assessment process to ensure that your needs get met:



### Fact Finding

Green Office Partner will identify your goals, conduct an in-depth assessment of your company's workflow, and perform an onsite walkthrough to get a full scope of your business' printing needs.



### Onboarding Process

We work alongside Green Office Partner to ensure a smooth delivery and installation process. You'll receive onsite training on new devices for your team, along with educational materials that will set you up for success.



### Going Forward

After onboarding and installation, Green Office Partner will provide hands-on managed print services for your entire print fleet, complete with our in-house helpdesk support, automatic toner replenishment, and onsite support when needed.

If you need further information or assistance regarding **Green Office Partner's services** or how we can support your business needs, just ask!

Green Office Partner collaborates with several trusted vendors to provide a diverse suite of available options to clients:



### What Happens Next?

Ready to move forward with Green Office Partner? It's simple.

When you are ready to begin a conversation with them, contact us using the methods we've provided below. After that, we'll introduce you to one of Green Office Partner's account representatives who will begin the assessment process.



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